

We are hiring a

## Client Manager (m/f/d)

We are looking for a Client Manager (m/f/d) for the Tradewind Group to accompany and guide our international clientele.

### Job Status

Full Time

### Starting Date

Immediately

### Location

Budapest,  
Hungary

### About Tradewind

We - the Tradewind Group – are one of the leading international trade finance companies and we made it our mission to continuously expand globally. The Tradewind Group has offices in New York, Shanghai, Hong Kong, Istanbul, Sofia, Budapest, and Karachi as well as in Dhaka, Dubai and India.

Tradewind is an international trade finance company that is comprised of experts around the world that truly understand international trade and cash flow management to sustain and grow businesses. We provide liquidity for enterprises in developed, emerging, and frontier markets trading internationally.

### What the job expects:

- ✓ Be a “360 degree” point-of-contact liaison between client and internal teams – understanding and balancing clients’ needs and against internal risk controls, policies and operational requirements.
- ✓ Provide professional service and solutions for our customers.
- ✓ Receive, process, and submit client funding requests, as a ‘first-line loan officer’ to the Operations Team.
- ✓ Update client daily regarding all account-related information and developments.
- ✓ Maintain high-degree of client satisfaction and high-rate of client contract renewals.
- ✓ Develop referrals and leads from client relationships, to pass on to Business Development Team.
- ✓ Engage in high-level problem solving, and proactively introduce solutions to clients.
- ✓ Become an expert on clients’ businesses and industries.
- ✓ Demonstrate a calm, professional demeanor at all times in a sometime high-stress environment.
- ✓ Other assignments as required.

### What we are looking for:

- ✓ University / College Degree
- ✓ 5 to 10 years work experience in Key Account Management, Claim Management or Trade Finance in major industries
- ✓ Professional, customer-focused, affable, and self-assured demeanor on the phone
- ✓ Business experience with international clients
- ✓ Team-minded, solution oriented and stress resistant
- ✓ Ability to work with numerical data and precision
- ✓ Ability to think outside the box
- ✓ Strong personality
- ✓ Strong verbal skills
- ✓ Client centric approach
- ✓ Excellent skills in spoken and written English
- ✓ Integrity and loyalty

### What we are offering:

- ✓ A position in which you can develop your horizon within a vibrant international organization
- ✓ On the job and product training
- ✓ Competitive salary & bonus based on performance
- ✓ Varied tasks and the opportunity to drive forward a long-lasting, sustainable financial product that offers great benefit to the economy

## Reach Us:

If you are interested in this position, please contact Ms. Klarissa Blatnik at [careers@tradewindfinance.com](mailto:careers@tradewindfinance.com) by sending your CV in English.

We will contact only applicants that qualify for an interview for the offered position. All personal data provided by you is protected accordingly to the personal data protection law and will be used only for the selection of the candidates for this job advertisement.

### Your Contact

**Róbert Szakács**

Senior Advisor Hungary

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